

Calling all Account Managers: Now's your chance to shine!

Are you an experienced account manager seeking career progression and a fresh challenge?
Are you ready to use your enthusiasm and professionalism to wow our clients?

If this sounds like you, then read on!

We are a successful **medical communications agency** with offices in Switzerland and the UK, employing over 50 people. We have a 20-year track record in providing a complete range of medical writing, strategic business and marketing services to the pharmaceutical industry. We are looking for a highly motivated and client-oriented

(SENIOR) ACCOUNT MANAGER (80–100%)

to join our team in the UK. This is a fantastic opportunity to join a **forward-thinking independent company** with a culture that encourages and rewards initiative, resourcefulness and enterprise. Our company ethos is driven by **quality and trust**, all our team members are highly valued and have an active role within the company.



RESPONSIBILITIES & OBJECTIVES

- Act as a key client contact and play a central role in day-to-day account management, including financial and resource management
- Lead a team to successfully deliver a range of projects and events within allocated budget and timeframe, ensuring that clients receive an exceptionally high level of service
- Provide strategic direction into account management and project deliverables
- Actively develop new organic business and support the acquisition of new business



YOUR PROFILE

- Committed personality with inner drive to create exceptional work and meet challenging targets
- Strong client focus with excellent relationship-building skills
- Good leadership skills, capable of motivating others and developing junior staff
- Strong organisational skills with the ability to manage multiple projects simultaneously
- Good business sense and negotiation skills
- At least 3 years experience within a similar role in the medical communications industry



BENEFITS

- Competitive remuneration package and performance-based annual bonus
- 30 days holiday
- Flexible working
- Open, supportive and dynamic environment
- Excellent opportunities for training and personal development

If you are searching for a role where you can make a difference, then please send your CV and covering letter to Sandra Metzger Hamilton, Human Resources Manager, at sandra.metzger@nspm.com or call +41 41 379 79 06 for an informal discussion.

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